

PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE  
SCHOOL OF ENGINEERING  
DEPARTMENT OF INDUSTRIAL AND SYSTEM ENGINEERING  
ABET COURSE SYLLABI

**ICS2813 INTRODUCTION TO MANAGEMENT AND ORGANIZATIONAL  
BEHAVIOUR**

<b>Credits and contact hours:</b>	10 UC Credits /10 hours (2:40 hours lectures; 1:20 hours assistantship and 6 hours individual work hours per week)
<b>Instructor's name:</b>	Majluf Nicolas, Pertuzé Julio, Majluf Nicolas, Pertuzé Julio, Canals Sergio, Lima Marcos, Manzi Jorge
<b>Course coordinator's name</b>	Pertuzé Julio/ Majluf Nicolas
<b>Textbook:</b>	“Los desafíos de la gestión: de lo formal a lo sutil” Nicolás Majluf. El mercurio-aguilar, 2011
<b>Course Catalog Description:</b>	This course starts from the premise that Engineering is a brilliant combination of technology and management. Its study objective is the individual behavior and different kind interactions between the organization members. The attention center resides in the person and his/her relationships. The course identifies the “formal and the subtle” in management that are two powerful and complementary ways of seeing the world, one with basis in the traditional sciences and the other in the social sciences
<b>Prerequisite Courses:</b>	300 UC credits
<b>Co-requisite Courses:</b>	None
<b>Status in the Curriculum:</b>	Required
<b>Course Learning Outcomes:</b>	<ol style="list-style-type: none"><li>1. Identify the management topics diversity and the centrality of the person in the organization.</li><li>2. Critically analyze the organizational theory.</li><li>3. Analyze the dynamics of the human behavior in the organization and in what moves one person to give his/her best or to not take part of the group effort that characterizes the organizations.</li><li>4. Analyze the different moments of interaction of the organization's people.</li><li>5. Acknowledge the social responsibility and the business ethics as fundamental dimensions of the management.</li><li>6. Know some national and foreign organization's experiences.</li></ol>

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**Relation of Course to ABET Criteria:**

- c. Design a system, component, or process
- f. Professional and ethical responsibility
- j. Knowledge of contemporary issues

**Topics covered:**

1. Multiple management dimensions and the persons central point in the organization. (5 lectures)
2. Constructing and effective organization and politic-social processes in the organization. (7 lectures)
3. The person behavior in the organization. (5 lectures)
4. People interaction within the organization. (8 lectures)
5. Business' social and ethical responsibility (2 lectures)
6. Closure lectures: International organizations management experiences, Public management experiences.(4 lectures)

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